

# Partner

Continuity and growth a common potential.



## racknex / Partner

racknex's broad portfolio of components offers our partners a wide range of profitable points of contact with their customers.

The goal of the racknex partner programme is to accelerate your business, strengthen growth and generate higher profits by offering your customers superior component solutions for today and for future generations. The basis for this is racknex's innovative and continuous business model, which turns changes in the future into your advantage.



### Silver and Gold Partners: Two categories with clear advantages

With the two partner categories **Silver and Gold Partner**, racknex covers customer requirements from small businesses to large-scale operations.

As a racknex partner, in addition to profit-oriented agreements, you also have the option of accessing technical know-how for individual customisations from our development department.

#### racknex Silver-Partner

Silver partners of racknex have their business focus on small and medium-sized enterprises.

With no minimum purchase of products, this partnership offers the greatest possible flexibility.

Register now and get started!

Register as a **Silver Partner** today and enjoy many benefits!

- **Individual price ranges** by agreement
- **Log in** to our online shop **as a partner** and see your discounted partner prices

To become a **Silver Partner**, simply call us on the following telephone number and we will be happy to advise you:  
+43 316 33763025

#### racknex Gold-Partner

The focus of gold partners is on institutions and large companies with extensive IT organisations.

racknex offers in this partnership:

- **Individual price ranges** by agreement
- **Individual adjustments** due to higher acceptance numbers

To become a **Gold Partner**, simply call us on the following telephone number and we will be happy to advise you:  
+43 316 33763025



#### racknex | Rack Mount Kits

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